

Are you looking to solicit sponsorship for your chapter this year? Consider using this verbiage as part of your phone call/sales pitch!

Hi, this is _____ (insert your name), from _____ (insert your school). I was hoping to discuss sponsorship opportunities with your manager. Are they around?

If available:

Hi, thank you for taking the time to speak with me. This is _____ (insert your name) from _____ (insert your school). I was hoping to discuss sponsorship opportunities with you. I am a member of an international business organization called DECA. Our DECA chapter at _____ (school name), is looking for sponsors. ****Here you will discuss different sponsorship opportunities available at your school.****. Would you be interested in any of these opportunities?

If they are:

That sounds great! Thank you so much! I can email you more information on that sponsorship opportunity if you provide me with your email address, please. We look forward to working with you! Have a nice day!

If they are not:

Thank you for your time! Have a great day!

If not available:

Can I leave my contact information and a message for them, please? Hi, this is _____ (your name) from _____ (your school). I was hoping to discuss sponsorship opportunities with you. Please call me back at _____ (your phone number) to discuss this further. Thank and have a nice day!